

QUARTERLY REPORT: NEDGROUP INVESTMENTS XS SELECT

as at 30 September 2019





Domestic asset class returns (ZAR)





Global asset class returns (USD)



SA EQUITY



Rebalancing of the MSCI indices prompted further selling of SA equities

1.9% 1 year

5.1% 3 years

12.3% LT average

SA PROPERTY



Hurt by a weak economic back drop and changing retail environment

-2.7% 1 year

-3.5% 3 years

11.8% LT average

GLOBAL EQUITY



US and Japan were strong while the rest of Asia and EM struggled

10.3% 3 years

1.9% 1 year

8.5% LT average

GLOBAL PROPERTY



Benefited from the lower interest rate environment

14.1% 1 year

6.6% 3 years

6.6% LT average

SA BOND



Pricing in a challenged fiscus, but benefitting from benign inflation outlook

11.4% 1 year

8.9% 3 years

6.9% LT average

SA CASH



SA Reserve Bank cut interest rates 25bps in July

6.6% 1 year

6.7% 3 years

5.9% LT average

GLOBAL BOND



High quality sovereign bonds contributed, but corporates detracted

7.6% 1 year

1.6% 3 years

4.6% LT average

US CASH



Most central banks eased monetary policies and cut rates

2.7% 1 year

1.8% 3 years

4.3% LT average



Exchange rates (Rand spot rate and quarterly change)



US DOLLAR

US dollar was particularly strong,

reflecting shifting expectations for relative growth and interest rates



BRITISH POUND

Brexit continues to cast a shadow over the UK economy, as the clock ticks towards the 31 Oct'19 deadline



3%

EURO

R16.53

Germany, the powerhouse of Europe, is showing signs of stress with manufacturing activity at a 10-yr low

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Domestic performance drivers





Global performance drivers





HIGHLIGHTS

- The SA Reserve Bank acknowledged a contained inflationary backdrop and cut interest rates by 25bps in July, followed by a unanimous decision to keep rates unchanged in September.
- Moody's credit ratings agency provided a glimmer of hope as their stable outlook on South Africa remained unchanged.
- National Treasury released an Economic Policy Paper which sets out a blueprint for growth enhancing reforms over the short, medium and longer term.



LOW POINTS

- Emerging market assets bore the brunt of the global risk off environment, with SA bond and equity markets seeing net outflows over the quarter, putting pressure on the Rand.
- Provisional budget data for this tax year suggest underperformance in tax revenues, with expenditure (although largely contained) increasing due to additional support for struggling SOE's, SAA and Denel.
- The South African business confidence index (compiled by the Bureau for Economic Research) fell to a 20-year low in the third quarter.



HIGHLIGHTS

- US and China trade tensions eased in September, as both sides suggested progress was being made ahead of the formal resumption of talks in early October.
- Central banks continued to provide enough support for risk assets to rally and oscillate around historic highs, with both the US Federal Reserve and ECB cutting rates in September.
- The low interest rate beneficiaries and stable earners outperformed the cyclical areas. Utilities (+5.7%), Consumer Staples (+3.7%) and Real Estate (+3.0%) were the best performers



LOW POINTS

- Economic data releases continued to point to slowing growth and a rising recessionary risks in a number of economies
- The most significant area of weakness has been manufacturing.
 China and Germany have been particularly weak, with tariffs hurting
 Chinese exports and the poor performing autos undermining
 German manufacturing
- Compared to other asset classes, commodities disappointed, led lower by Crude Oil (-6.6%) and Agriculture (-6.1%).

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as at 30 September 2019





Fund overview

MAX EQUITY

75%

TIME FRAME

5 years

BENCHMARK

Inflation +5%

PEER GROUP

SA Multi-Asset **High Equity**

REGULATION 28

Compliant

RISK PROFILE

MEDIUM



IOW





HIGH



Underlying fund structure













Fund costs (C – clean class)

MANAGEMENT FEE* (excl. VAT)

1.01%

TRANSACTION CHARGES

0.10%

TOTAL EXPENSE RATIO

1.34%

TOTAL INVESTMENT CHARGES

1.44%



Benefits of the XS Select range

SIMPLE, LOW-COST **SOLUTION**



QUARTERLY REBALANCED



DIVERSIFIED ACROSS ASSET CLASSES



TAX **EFFICIENT**



PASSIVE AND ACTIVE UNDERLYING INVESTMENTS



ONGOING **DUE DILIGENCE**



^{*}Includes BOTH multi-manager and underlying fund fees. *Both the Total Expense Ratio (TER) and Transaction Costs (TC) of the Fund are calculated on an annualised basis, beginning 1 July 2016 and ending 30 June 2019.

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Asset allocation

DOMESTIC EQUITY



47.0%

DOMESTIC PROPERTY



5.3%

DOMESTIC FIXED INTEREST



20.6%

FOREIGN EQUITY



22.6%

FOREIGN PROPERTY



0.8%

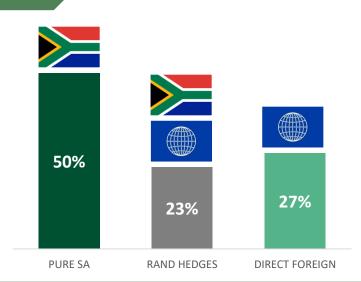
FOREIGN FIXED INTEREST



3.7%



Regional exposure





Top ten holdings



4.8%

4.2%

RSA R186 BOND

BRITISH AMERICAN TOBACCO

3.1%



2.5%

Sasol

2.2%

1.2%

ANGLO MERICAN

1.7%



1.4%



1.4%

RICHEMONT

1.3%

RSA R2040 BOND

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Fund performance (clean class)

Q3'19 RETURN

0.4%

Peer group average: -0.1%

YTD RETURN

7.6%

Peer group average: 6.8%

1YR ANNUALISED RETURN

0.8%

Peer group average: 2.0%

3YR ANNUALISED RETURN

3.6%

Peer group average: 3.7%

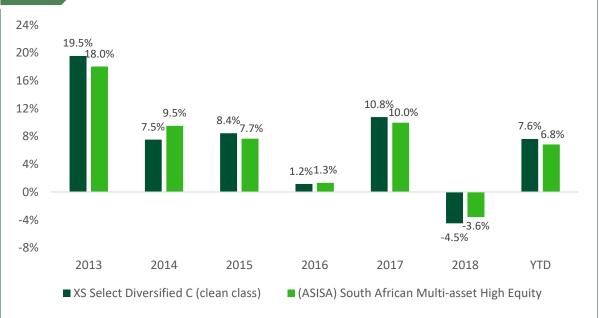
5YR ANNUALISED RETURN

4.8%

Peer group average: 4.8%



Calendar year performance





Peer group quartile ranking: 5Y



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Risk measures since inception

ROLLING 5YR RETURN

85%

Hit rate: outperforming peer group average

VOLATILITY

8.0%

SA equity market: 14.4%

MAX DRAWDOWN

-17.2%

SA equity market: -40.4%

SHARPE RATIO

0.3

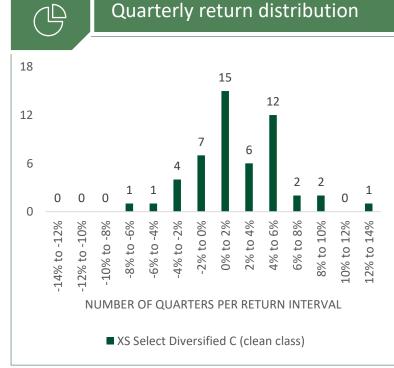
SA equity market: 0.2

% POSITIVE MONTHS

66%

SA equity market: 60%





as at 30 September 2019





Underlying fund performance

Key	2015	2016	2017	2018	YTD
Allan Gray Balanced	12.3%	6.3%	12.7%	-2.6%	8.9%
Coronation Balanced Plus	9.2%	4.7%	12.6%	-3.1%	8.9%
Foord Balanced	9.1%	2.6%	12.4%	-3.6%	7.0%
Nedgroup Inv Core Diversified	8.5%	0.5%	11.0%	-3.8%	6.5%
Prudential Balanced	8.1%	-1.0%	6.9%	-6.3%	4.0%



POSITIVE CONTRIBUTORS THIS QUARTER

- Foreign exposure at close to the regulated maximum of 30% made a meaningful contribution as the rand weakened 8% to the US dollar and global equity markets outperformed the domestic market.
- British American Tobacco (+14%) reported results in line with market expectations, which led to a share price rally after a long period of negative sentiment towards the tobacco companies.
- Defensive rand hedges, Reinet (+22%) and Anheuser-Busch Inbev (+16%), benefited from a weaker rand. In addition, Reinet's underlying investments performed well and Anheuser-Busch Inbev's corporate action to reduce gearing was well received by the market.



DETRACTORS THIS QUARTER

- Domestic property stocks and emerging market equities were weak this quarter.
- Sasol (-28%) delayed the release of financial results on 16th August and 6th
 September, citing the need for more time to conclude their investigation into
 the budget overruns and delays of the Lake Charles Chemical Project (LCCP).
- RMB Holdings (-9%), Standard Bank (-9%) and FirstRand (-7%) performed in line with the Financials sector (-7%) as the market continues to price in a challenging environment for South African focused stocks.

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Performance across classes

	A CLASS (ALL IN)	B2 CLASS (LISP)	C CLASS (CLEAN)	C1 CLASS (PRODUCT)	PEER GROUP	SA INFLATION
QUARTER	0.1%	0.4%	0.4%	0.3%	-0.1%	1.0%
1 YEAR	-0.4%	1.0%	0.8%	0.6%	2.0%	4.3%
3 YEAR	2.5%	3.8%	3.6%	N/A	3.7%	4.7%
5 YEAR	3.7%	N/A	4.8%	N/A	4.8%	4.9%



Costs across classes

	MANAGEMENT FEE* (excl. VAT)	FINANCIAL PLANNER	TOTAL EXPENSE RATIO	TRANSACTION CHARGES	TOTAL INVESTMENT CHARGES
A CLASS (ALL-IN)	2.05%	1.00%	2.48%	0.10%	2.58%
B2 CLASS (LISP)	0.90%	N/A	1.16%	0.10%	1.26%
C CLASS (CLEAN)	1.05%	N/A	1.34%	0.10%	1.43%
C1 CLASS (PRODUCT)	1.20%	N/A	1.48%	0.10%	1.57%

^{*}Includes BOTH multi-manager and underlying fund fees. *Both the Total Expense Ratio (TER) and Transaction Costs (TC) of the Fund are calculated on an annualised basis, beginning 1 July 2016 and ending 30 June 2019.

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