



QUARTERLY REPORT

NEDGROUP INVESTMENTS XS SELECT EQUITY FUND OF FUNDS

as at 30 September 2019

See money differently

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Domestic asset class returns (ZAR)



SA EQUITY

-4.6%

Q3 2019

1.9% 1 year

5.1% 3 years

12.3% LT average

Rebalancing of the MSCI indices prompted further selling of SA equities

SA PROPERTY

-4.4%

Q3 2019

-2.7% 1 year

-3.5% 3 years

11.8% LT average

Hurt by a weak economic back drop and changing retail environment

SA BOND

0.7%

Q3 2019

11.4% 1 year

8.9% 3 years

6.9% LT average

Pricing in a challenged fiscus, but benefitting from benign inflation outlook

SA CASH

1.6%

Q3 2019

6.6% 1 year

6.7% 3 years

5.9% LT average

SA Reserve Bank cut interest rates 25bps in July



Global asset class returns (USD)



GLOBAL EQUITY

0.1%

Q3 2019

1.9% 1 year

10.3% 3 years

8.5% LT average

US and Japan were strong while the rest of Asia and EM struggled

GLOBAL PROPERTY

4.9%

Q3 2019

14.1% 1 year

6.6% 3 years

6.6% LT average

Benefited from the lower interest rate environment

GLOBAL BOND

0.7%

Q3 2019

7.6% 1 year

1.6% 3 years

4.6% LT average

High quality sovereign bonds contributed, but corporates detracted

US CASH

0.6%

Q3 2019

2.7% 1 year

1.8% 3 years

4.3% LT average

Most central banks eased monetary policies and cut rates



Exchange rates (Rand spot rate and quarterly change)



US DOLLAR

R15.16

US dollar was particularly strong, reflecting shifting expectations for relative growth and interest rates

8%



BRITISH POUND

18.68

Brexit continues to cast a shadow over the UK economy, as the clock ticks towards the 31 Oct'19 deadline

4%



EURO

R16.53

Germany, the powerhouse of Europe, is showing signs of stress with manufacturing activity at a 10-yr low

3%



Domestic performance drivers



HIGHLIGHTS

- The SA Reserve Bank acknowledged a contained inflationary backdrop and cut interest rates by 25bps in July, followed by a unanimous decision to keep rates unchanged in September.
- Moody's credit ratings agency provided a glimmer of hope as their stable outlook on South Africa remained unchanged.
- National Treasury released an Economic Policy Paper which sets out a blueprint for growth enhancing reforms over the short, medium and longer term.



LOW POINTS

- Emerging market assets bore the brunt of the global risk off environment, with SA bond and equity markets seeing net outflows over the quarter, putting pressure on the Rand.
- Provisional budget data for this tax year suggest underperformance in tax revenues, with expenditure (although largely contained) increasing due to additional support for struggling SOE's, SAA and Denel.
- The South African business confidence index (compiled by the Bureau for Economic Research) fell to a 20-year low in the third quarter.



Global performance drivers



HIGHLIGHTS

- US and China trade tensions eased in September, as both sides suggested progress was being made ahead of the formal resumption of talks in early October.
- Central banks continued to provide enough support for risk assets to rally and oscillate around historic highs, with both the US Federal Reserve and ECB cutting rates in September.
- The low interest rate beneficiaries and stable earners outperformed the cyclical areas. Utilities (+5.7%), Consumer Staples (+3.7%) and Real Estate (+3.0%) were the best performers.



LOW POINTS

- Economic data releases continued to point to slowing growth and a rising recessionary risks in a number of economies.
- The most significant area of weakness has been manufacturing. China and Germany have been particularly weak, with tariffs hurting Chinese exports and the poor performing autos undermining German manufacturing.
- Compared to other asset classes, commodities disappointed, led lower by Crude Oil (-6.6%) and Agriculture (-6.1%).

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Fund overview

MAX EQUITY

100%

TIME FRAME

min **7** years

BENCHMARK

Inflation **+6.5**

PEER GROUP

SA Multi-Asset
Flexible

REGULATION 28

Non-compliant

RISK PROFILE

1

2

3

4

5

LOW

MEDIUM

HIGH



Underlying fund structure

20% SA only

ABAX
investments

20% SA only

ALLAN GRAY

20% SA only

FOORD

20% incl. Foreign

CORONATION
FUND MANAGERS

20% incl. Foreign

Investec



Fund costs (C – clean class)

MANAGEMENT FEE*
(excl. VAT)

1.39%

TOTAL
EXPENSE RATIO

1.59%

TRANSACTION
CHARGES

0.21%

TOTAL
INVESTMENT CHARGES

1.80%



Benefits of the XS Select range

SIMPLE, LOW-COST
SOLUTION



DIVERSIFIED ACROSS
ASSET CLASSES



DOMESTIC AND GLOBAL
UNDERLYING INVESTMENTS



QUARTERLY
REBALANCED



TAX
EFFICIENT



ONGOING
DUE DILIGENCE



*Includes BOTH multi-manager and underlying fund fees. *Both the Total Expense Ratio (TER) and Transaction Costs (TC) of the Fund are calculated on an annualised basis, beginning 1 June 2016 and ending 30 June 2019.

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Fund performance (clean class)

Q3 '19 RETURN

-2.9%

Peer group average: -3.7%

1YR ANNUALISED RETURN

-4.9%

Peer group average: -1.6%

3YR ANNUALISED RETURN

0.6%

Peer group average: 1.2%

5YR ANNUALISED RETURN

3.4%

Peer group average: 2.4%

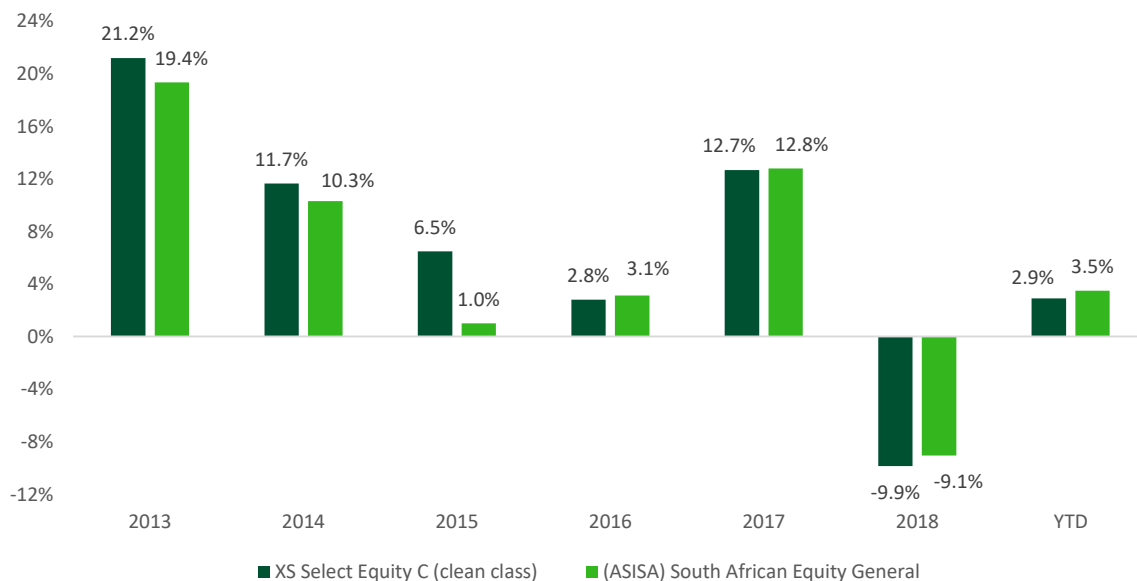
7YR ANNUALISED RETURN

7.4%

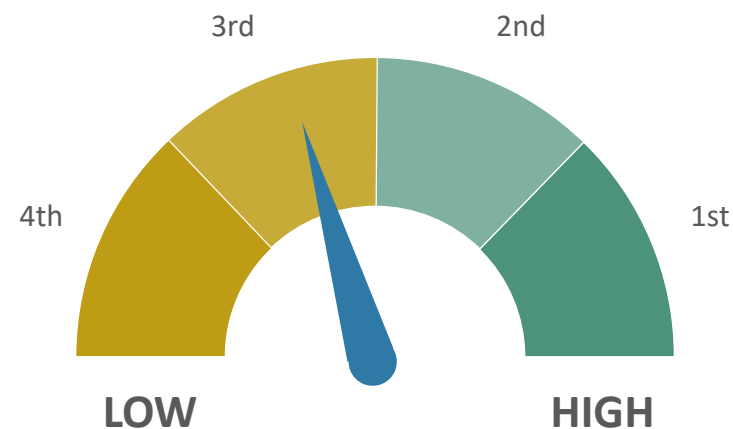
Peer group average: 6.7%



Calendar year performance



Peer group quartile ranking: 7Y



As the Fund is managed in accordance with the requirements of the (ASISA) SA Equity General peer group, this is used as the more suitable peer group for comparative purposes
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Risk measures since inception

ROLLING 7YR RETURN

100%

Hit rate: outperforming
peer group average

VOLATILITY

11.4%

SA equity market: 14.4%

MAX DRAWDOWN

-29.4%

SA equity market: -40.4%

SHARPE RATIO

0.2

SA equity market: 0.2

% POSITIVE MONTHS

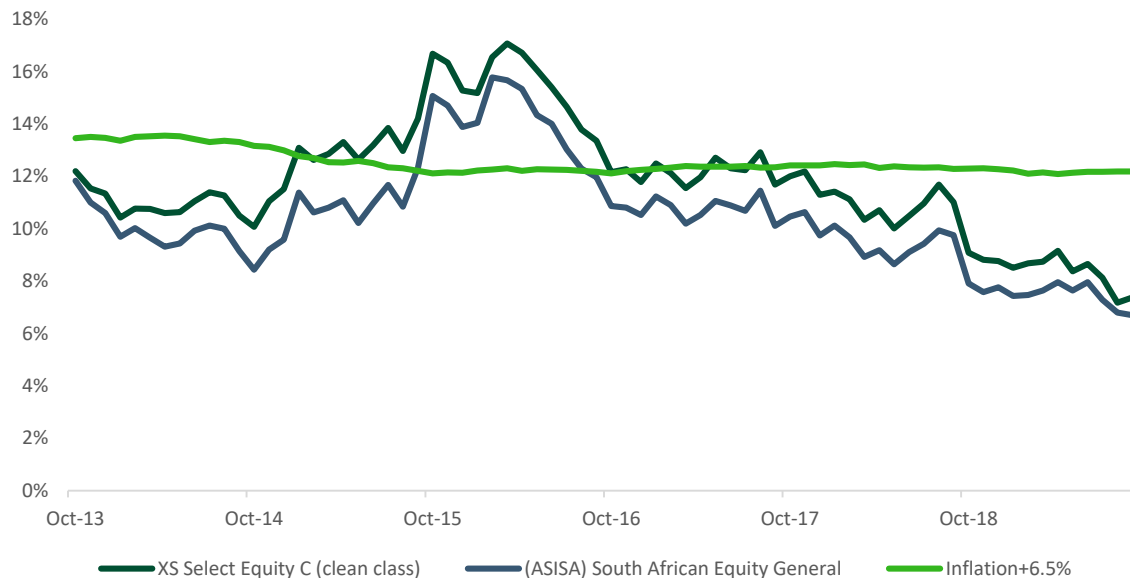
65%

SA equity market: 61%

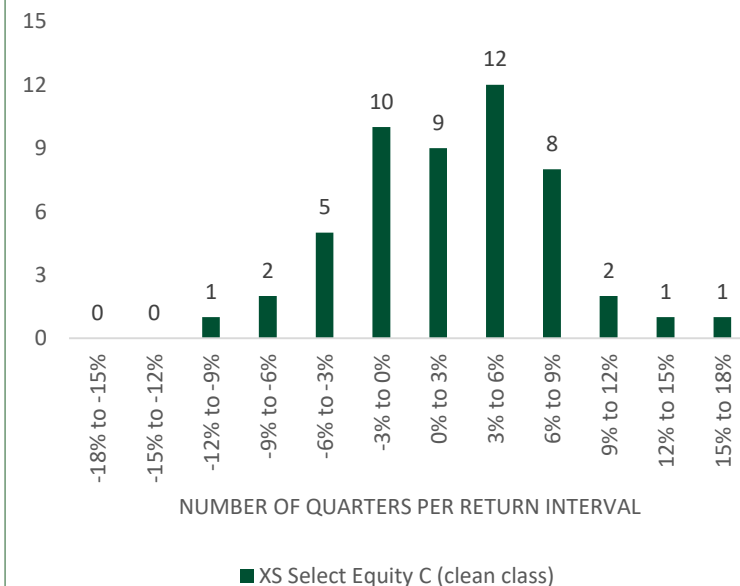


Rolling 7-year annualised return

Since inception Nov 2006 to date



Quarterly return distribution



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Underlying fund performance

Key	2015	2016	2017	2018	YTD
Allan Gray SA Equity A	14.3%	10.5%	17.3%	-6.5%	9.5%
Coronation Equity R	7.8%	9.9%	16.5%	-7.0%	8.3%
Investec Equity R	4.7%	3.6%	14.7%	-8.9%	2.1%
Nedgroup Inv Rainmaker A	0.4%	1.2%	12.0%	-12.7%	0.4%
Nedgroup Inv Value R		-2.0%	7.5%	-12.8%	-2.9%



POSITIVE CONTRIBUTORS THIS QUARTER

- British American Tobacco (+14%) reported results in line with market expectations, which led to a share price rally after a long period of negative sentiment towards the tobacco companies.
- Defensive rand hedges, Reinet (+22%) and Anheuser-Busch Inbev (+16%), benefited from a weaker rand. In addition, Reinet's underlying investments (incl. British American Tobacco) performed well and Anheuser-Busch Inbev's corporate action to reduce gearing was well received by the market.
- Higher precious metal prices off a very low base significantly contributed to the performance Sibanye Gold (25%), and Northam Platinum (41%).



DETRACTORS THIS QUARTER

- Sasol (-28%) delayed the release of financial results on 16th August and 6th September, citing the need for more time to conclude their investigation into the budget overruns and delays of the Lake Charles Chemical Project (LCCP).
- Diversified miners BHP Billiton (-7%) and Anglo American (-8%) were hurt by a sharp decline in the Iron Ore price.
- RMB Holdings (-9%), Standard Bank (-9%) and FirstRand (-7%) performed in line with the Financials sector (-7%) as the market continues to price in a challenging environment for South African focused stocks.

Allan Gray was introduced on the 1st of October 2018.

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Performance across classes

	A CLASS (ALL IN)	B2 CLASS (LISP)	C CLASS (CLEAN)	C1 CLASS (PRODUCT)	PEER GROUP	SA INFLATION
QUARTER	-3.2%	-2.9%	-2.9%	-3.0%	-3.7%	1.0%
1 YEAR	-6.0%	-4.7%	-4.9%	- 5.1%	-1.6%	4.3%
3 YEAR	-0.5%	0.8%	0.6%	N/A	1.2%	4.7%
5 YEAR	2.2%	N/A	3.4%	N/A	2.4%	4.9%
7 YEAR	6.2%	N/A	7.4%	N/A	6.7%	5.3%



Costs across classes

	MANAGEMENT FEE* (excl. VAT)	FINANCIAL PLANNER	TOTAL EXPENSE RATIO	TRANSACTION CHARGES	TOTAL INVESTMENT CHARGES
A CLASS (ALL-IN)	2.39%	1.00%	2.74%	0.21%	2.95%
B2 CLASS (LISP)	1.24%	N/A	1.42%	0.21%	1.63%
C CLASS (CLEAN)	1.39%	N/A	1.59%	0.21%	1.80%
C1 CLASS (PRODUCT)	0.54%	N/A	1.79%	0.21%	1.99%

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