

QUARTERLY REPORT: NEDGROUP INVESTMENTS

as at 31 December 2019





Domestic asset class returns (ZAR)



Global asset class returns (USD)



SA EQUITY



Domestic equities were lifted alongside international markets

12.1% 1 year

7.4% 3 years

12.3% LT average

SA PROPERTY



Ended the quarter close to flat, despite losing -2.1% in December

1.9% 1 year

-3.7% 3 years

11.8% LT average

GLOBAL EQUITY



Risk appetite returned to the market and EMs were the best performers

13.1% 3 years

27.3% 1 year

8.5% LT average

GLOBAL PROPERTY



Benefited from lower interest rates and higher risk appetite

23.1% 1 year

9.3% 3 years

6.6% LT average

SA BOND



Driven by improved emerging market sentiment and robust Rand **10.3%** 1 year

9.4% 3 years

6.9% LT average

SA CASH



As expected, the SARB kept interest rates unchanged in November **6.6%** 1 year

6.7% 3 years

5.9% LT average

GLOBAL BOND



Steepening of yield curves saw safe-haven sovereign bonds under pressure

6.8% 1 year

4.3% 3 years

4.6% LT average

US CASH



Several notable interest rate cuts from US Federal Reserve and ECB

2.76% 1 year

1.9% 3 years

4.3% LT average



Exchange rates (Rand spot rate and quarterly change)



US DOLLAR

R13.98



The rand took advantage of the reversal in USD strength as well as improved investor sentiment on the back of positive global trade developments and early signs of a stabilisation in some key global economic data.



BRITISH POUND R18.52



Rand gains against the pound were limited following optimism around a Brexit deal. In addition, most of the pound strength was due to a weaker USD in the run-up to the US Fed's interest rate cut in October.



EURO

R15.70



Euro also advanced against the US dollar as Brexit uncertainty lifted and manufacturing data showed signs of improvement.

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as at 31 December 2019





Domestic performance drivers





Global performance drivers





HIGHLIGHTS

- The work to bring justice to bear continues. Four individuals, including two former Eskom executives were arrested in late December on charges of corruption, fraud and money laundering
- Domestic equities were lifted alongside international markets and domestic bond markets benefitted from improved sentiment towards emerging markets and a robust Rand.
- Incoming Eskom CEO Andre de Ruyter, was asked to start earlier than planned to progress the urgent work of steadying the state-owned utility.



LOW POINTS

- The intermittent load shedding at the end of the fourth quarter, increased the risk that economic growth would disappoint again.
- Credit ratings agencies Moody's and S&P downgraded the outlook for the sovereign from stable to negative.
- Strikes at national carrier South African Airways saw flights delayed and grounded, as staff and unions sought higher wages. The Government reaffirmed that there are no funds for bailouts and SAA went into voluntary business rescue in December.



HIGHLIGHTS

- In the UK, the Conservative election victory was taken positively as it
 dealt a fatal blow to the Labour Party's far left "Corbynistas", whilst
 also providing greater clarity over the next stage of Brexit.
- Investor confidence in next year's global and US economic outlook started to improve, helped by growing optimism over a trade deal and strong US job and wage data.
- Almost a year after the initial deal was signed, negotiators reached agreement on the US-Mexico-Canada Agreement, or new NAFTA agreement, moving it towards congressional ratification in the US.



LOW POINTS

- Hong Kong protests escalated in November, with violence breaking out between anti-government protesters and the police at a local university. The pro-democracy protests started over the proposed extradition law that would enable easier extradition to mainland China but has quickly evolved into a debate on the autonomy of Hong Kong and the relationship with China.
- In October, the IMF downgraded the 2019 global growth outlook to 3.0%, the lowest forecast since the global financial crisis, while China reported growth of 6% in Q3, its slowest pace in decades.

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Fund overview

MAX EQUITY

100%

TIME FRAME

min 7 years

BENCHMARK

Inflation +6.5

PEER GROUP

SA Multi-Asset Flexible **REGULATION 28**

Non-compliant

RISK PROFILE



IOW



MEDIUM





HIGH

Underlying fund structure



ABAXinvestments

20% SA only







20% incl. Foreign







Fund costs (C – clean class)

MANAGEMENT FEE* (excl. VAT)

1.39%

TRANSACTION CHARGES

0.20%

TOTAL EXPENSE RATIO

1.61%

TOTAL INVESTMENT CHARGES

1.81%



Benefits of the XS Select range

SIMPLE, LOW-COST



QUARTERLY REBALANCED



DIVERSIFIED ACROSS
ASSET CLASSES



TAX EFFICIENT



DOMESTIC AND GLOBAL UNDERLYING INVESTMENTS



ONGOING DUE DILIGENCE



^{*}Includes BOTH multi-manager and underlying fund fees. *Both the Total Expense Ratio (TER) and Transaction Costs (TC) of the Fund are calculated on an annualised basis, beginning 1 October 2016 and ending 30 September 2019.

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as at 31 December 2019





Sector allocation

FINANCIALS



23.2%

BASIC MATERIALS



20.6%

CONSUMER GOODS



12.5%

TECHNOLOGY



9.4%

CONSUMER SERVICES



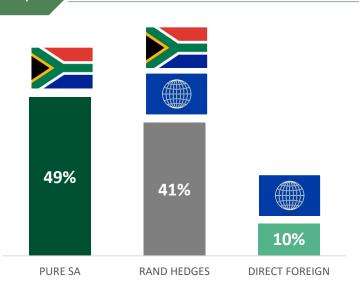
8.4%

INDUSTRIALS



6.7%

Regional exposure





Top ten holdings



6.6%



5.7%



3.8%



3.8%



3.0%



5

FIRSTRAND



prosus

2.4%



12.1%



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as at 31 December 2019





Fund performance (clean class)

Q4 '19 RETURN

5.2%

Peer group average: 4.4%

1YR ANNUALISED RETURN

8.3%

Peer group average: 8.0%

3YR ANNUALISED RETURN

3.2%

Peer group average: 3.5%

5YR ANNUALISED RETURN

3.8%

Peer group average: 2.9%

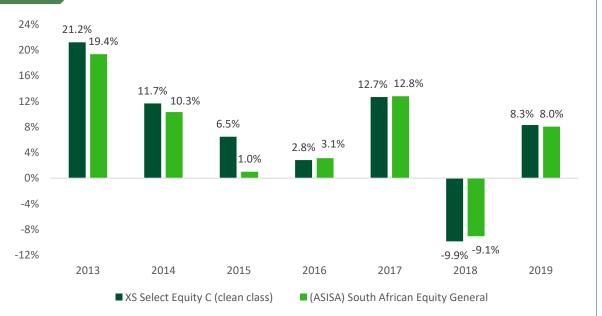
7YR ANNUALISED RETURN

7.2%

Peer group average: 6. 2%

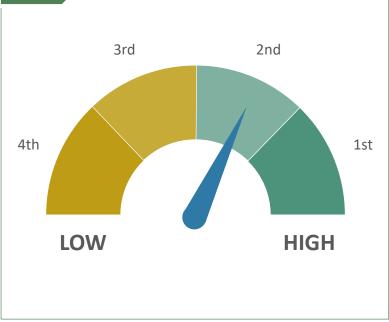


Calendar year performance





Peer group quartile ranking: 7Y



as at 31 December 2019





Risk measures since inception

ROLLING 7YR RETURN

100%

Hit rate: outperforming peer group average

VOLATILITY

11.3%

SA equity market: 14.3%

MAX DRAWDOWN

-29.4%

SA equity market: -40.4%

SHARPE RATIO

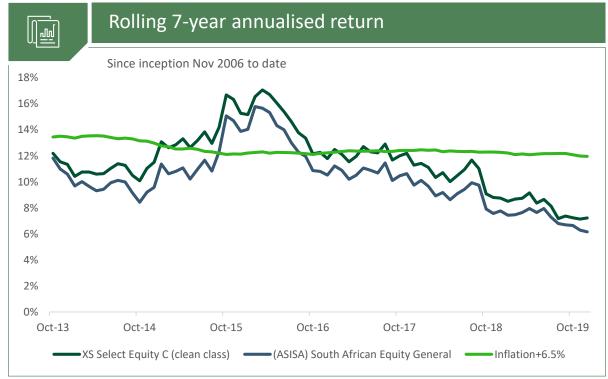
0.2

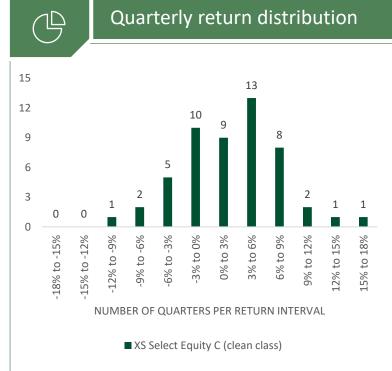
SA equity market: 0.2

% POSITIVE MONTHS

65%

SA equity market: 61%





As the Fund is managed in accordance with the requirements of the (ASISA) SA Equity General peer group, this is used as the more suitable peer group for comparative purposes

as at 31 December 2019





Underlying fund performance

Key	2015	2016	2017	2018	2019
Allan Gray SA Equity A	14.3%	10.5%	17.3%	-6.5%	16.9%
Coronation Equity R	7.8%	9.9%	16.5%	-7.0%	13.6%
Investec Equity R	4.7%	3.6%	14.7%	-8.9%	6.0%
Nedgroup Inv Rainmaker A	0.4%	1.2%	12.0%	-12.7%	4.1%
Nedgroup Inv Value R		-2.0%	7.5%	-12.8%	2.3%



POSITIVE CONTRIBUTORS THIS QUARTER

- Investec and Coronation benefitted from its direct foreign exposure as well as their meaningful exposure to Platinum and Gold stocks that were by far the top performers in 2019. The JSE Gold Index was up 108% for the year and the JSE platinum Index which +203%.
- The Nedgroup Investments Value fund bounced back in the last quarter, with some of its big positions ending the year well: Aspen (+39%), Sasol (+20%), Capital and Counties (+10%).
- Many of the underperformers of 2018 have been key positive contributors in 2019. Notable examples here are British American Tobacco (+36.2%), Mediclinic (+31.5%) and Reinet (+28.7%).



DETRACTORS THIS QUARTER

- Sasol continued to be a drag on performance as it is a position commonly held by our managers. The company suffered cost overruns relating to the Lake Charles Chemicals Project and delayed its financial results. The board used this time to conduct a thorough review of internal controls and governance.
- Poor share price performance from domestic orientated businesses that our managers considers to be well managed, defensive (healthy balance sheets, cash generative) and reasonably priced. The two primary examples in this category are Truworths and KAP Industrial.
- The fund didn't capture the full upswing of the resource sector as Abax and Foord had little to no exposure to the star performers here.

as at 31 December 2019





Performance across classes

	A CLASS (ALL IN)	B2 CLASS (LISP)	C CLASS (CLEAN)	C1 CLASS (PRODUCT)	PEER GROUP	SA INFLATION
QUARTER	4.9%	5.3%	5.2%	5.2%	4.4%	0.4%
1 YEAR	7.1%	8.5%	8.3%	8.1%	8.0%	3.6%
3 YEAR	2.0%	3.4%	3.2%	N/A	3.5%	4.5%
5 YEAR	2.6%	0.04	3.8%	N/A	2.9%	4.9%
7 YEAR	6.0%	N/A	7.2%	N/A	6.2%	5.1%



Costs across classes

	MANAGEMENT FEE* (excl. VAT)	FINANCIAL PLANNER	TOTAL EXPENSE RATIO	TRANSACTION CHARGES	TOTAL INVESTMENT CHARGES
A CLASS (ALL-IN)	2.39%	1.00%	2.76%	0.20%	2.96%
B2 CLASS (LISP)	1.24%	N/A	1.44%	0.20%	1.64%
C CLASS (CLEAN)	1.39%	N/A	1.61%	0.20%	1.81%
C1 CLASS (PRODUCT)	0.54%	N/A	1.81%	0.20%	2.01%

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as at 31 December 2019





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