

QUARTERLY REPORT: NEDGROUP INVESTMENTS

as at 31 December 2019





Domestic asset class returns (ZAR)





Global asset class returns (USD)



SA EQUITY



Domestic equities were lifted alongside international markets

12.1% 1 year

7.4% 3 years

12.3% LT average

SA PROPERTY



Ended the quarter close to flat, despite losing -2.1% in December

1.9% 1 year

-3.7% 3 years

11.8% LT average

GLOBAL EQUITY



Risk appetite returned to the market and EMs were the best performers

27.3% 1 year

13.1% 3 years

8.5% LT average

GLOBAL PROPERTY



Benefited from higher risk appetite

lower interest rates and

23.1% 1 year

9.3% 3 years

6.6% LT average

SA BOND



Driven by improved emerging market sentiment and robust Rand **10.3%** 1 year

9.4% 3 years

6.9% LT average

SA CASH



As expected, the SARB kept interest rates unchanged in November **6.6%** 1 year

6.7% 3 years

5.9% LT average

GLOBAL BOND



Steepening of yield curves saw safe-haven sovereign bonds under pressure

6.8% 1 year

4.3% 3 years

4.6% LT average

US CASH



Several notable interest rate cuts from US Federal Reserve and ECB

2.76% 1 year

1.9% 3 years

4.3% LT average



Exchange rates (Rand spot rate and quarterly change)



US DOLLAR

R13.98

8%

The rand took advantage of the reversal in USD strength as well as improved investor sentiment on the back of positive global trade developments and early signs of a stabilisation in some key global economic data.



BRITISH POUND R18.52



Rand gains against the pound were limited following optimism around a Brexit deal. In addition, most of the pound strength was due to a weaker USD in the run-up to the US Fed's interest rate cut in October.



EURO

R15.70



Euro also advanced against the US dollar as Brexit uncertainty lifted and manufacturing data showed signs of improvement.

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Domestic performance drivers





Global performance drivers





HIGHLIGHTS

- The work to bring justice to bear continues. Four individuals, including two former Eskom executives were arrested in late December on charges of corruption, fraud and money laundering
- Domestic equities were lifted alongside international markets and domestic bond markets benefitted from improved sentiment towards emerging markets and a robust Rand.
- Incoming Eskom CEO Andre de Ruyter, was asked to start earlier than planned to progress the urgent work of steadying the state-owned utility.



LOW POINTS

- The intermittent load shedding at the end of the fourth quarter, increased the risk that economic growth would disappoint again.
- Credit ratings agencies Moody's and S&P downgraded the outlook for the sovereign from stable to negative.
- Strikes at national carrier South African Airways saw flights delayed and grounded, as staff and unions sought higher wages. The Government reaffirmed that there are no funds for bailouts and SAA went into voluntary business rescue in December.



HIGHLIGHTS

- In the UK, the Conservative election victory was taken positively as it
 dealt a fatal blow to the Labour Party's far left "Corbynistas", whilst
 also providing greater clarity over the next stage of Brexit.
- Investor confidence in next year's global and US economic outlook started to improve, helped by growing optimism over a trade deal and strong US job and wage data.
- Almost a year after the initial deal was signed, negotiators reached agreement on the US-Mexico-Canada Agreement, or new NAFTA agreement, moving it towards congressional ratification in the US.



LOW POINTS

- Hong Kong protests escalated in November, with violence breaking out between anti-government protesters and the police at a local university. The pro-democracy protests started over the proposed extradition law that would enable easier extradition to mainland China but has quickly evolved into a debate on the autonomy of Hong Kong and the relationship with China.
- In October, the IMF downgraded the 2019 global growth outlook to 3.0%, the lowest forecast since the global financial crisis, while China reported growth of 6% in Q3, its slowest pace in decades.

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Fund overview

MAX EQUITY

40%

TIME FRAME

min **3** years

BENCHMARK

Inflation +3%

PEER GROUP

SA Multi-Asset Low Equity **REGULATION 28**

Compliant

RISK PROFILE



3

MEDIUM





HIGH



Underlying fund structure













Fund costs (C – clean class)

MANAGEMENT FEE*
(excl. VAT)

1.03%

TRANSACTION CHARGES

0.05%

TOTAL EXPENSE RATIO

1.30%

TOTAL INVESTMENT CHARGES

1.35%

汶

Benefits of the XS Select range

SIMPLE, LOW-COST SOLUTION



QUARTERLY REBALANCED



DIVERSIFIED ACROSS
ASSET CLASSES



TAX EFFICIENT



PASSIVE AND ACTIVE UNDERLYING INVESTMENTS



ONGOING DUE DILIGENCE



^{*}Includes BOTH multi-manager and underlying fund fees. *Both the Total Expense Ratio (TER) and Transaction Costs (TC) of the Fund are calculated on an annualised basis, beginning 1 October 2019 to 30 September 2019.

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Asset allocation

DOMESTIC EQUITY



21.8%

DOMESTIC PROPERTY



6.1%

DOMESTIC FIXED INTEREST



44.9%

FOREIGN EQUITY



19.2%

FOREIGN PROPERTY



0.7%

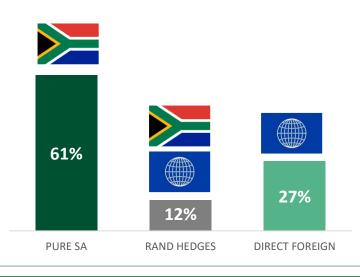
FOREIGN FIXED INTEREST



7.3%



Regional exposure





Top ten holdings

5.6%

RSA R186 BOND

1.7%

RSA R2035 BOND

NASPERS

1.5%



1.4%

1.4%

1.0%

RSA R2030 BOND

1.4%

RSA R2044 BOND

Standard Bank

1.3%

Sasol

1.1%

RSA R202 ILB

1.2%

NEWGOLD ETF

as at 31 December 2019





Fund performance (clean class)

Q4 '19 RETURN

1.4%

Peer group average: 1.5%

YTD RETURN

9.0%

Peer group average: 8.6%

1YR ANNUALISED RETURN

9.0%

Peer group average: 8.6%

3YR ANNUALISED RETURN

5.8%

Peer group average: 56.0%

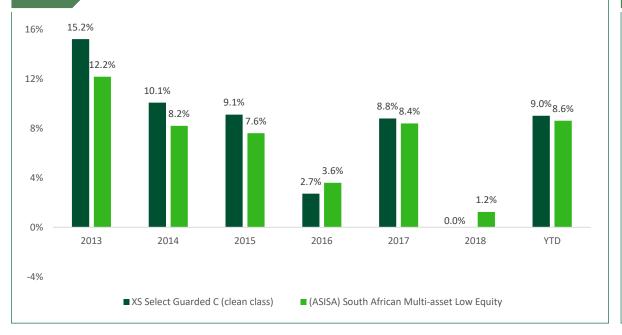
5YR ANNUALISED RETURN

5.9%

Peer group average: 5.8%

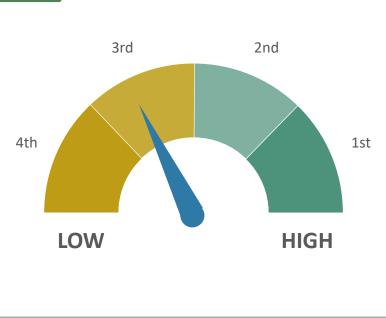


Calendar year performance





Peer group quartile ranking: 3Y



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Risk measures since inception

ROLLING 3YR RETURN

88%

Hit rate: outperforming peer group average

VOLATILITY

4.6%

SA equity market: 14.3%

MAX DRAWDOWN

-5.2%

SA equity market: -40.4%

SHARPE RATIO

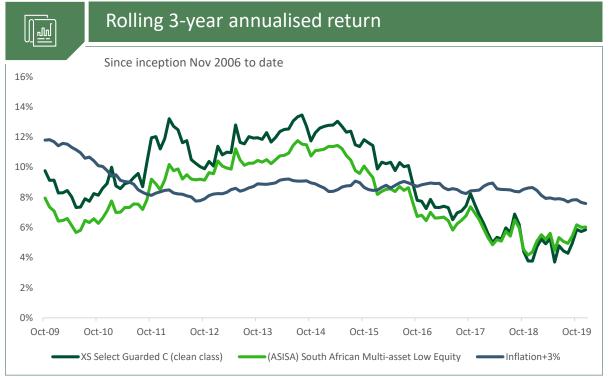
0.4

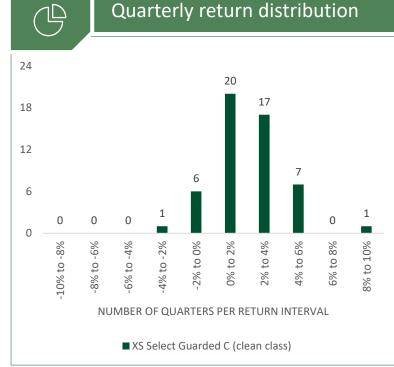
SA equity market: 0.2

% POSITIVE MONTHS

73%

SA equity market: 61%





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Underlying fund performance

| Кеу | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|-------------------------------|-------|-------|------|-------|-------|-------|
| Allan Gray Stable | 12.6% | 13.7% | 6.4% | 11.1% | 2.9% | 11.1% |
| Coronation Balanced Defensive | 11.2% | 11.4% | 4.6% | 9.8% | 2.6% | 9.5% |
| Nedgroup Inv Core Guarded | 8.9% | 9.5% | 4.4% | 9.6% | 2.0% | 8.7% |
| Nedgroup Inv Stable | 8.8% | 8.3% | 3.9% | 7.8% | 1.7% | 7.1% |
| Prudential Inflation Plus | 6.6% | 8.1% | 0.4% | 7.1% | -4.3% | 6.5% |



POSITIVE CONTRIBUTORS THIS QUARTER

- Foord's bias to global shares and high-yielding, medium-term SA debt over SA Inc. shares contributed to performance. In addition, its overweight to equity within the global allocation worked in their favour, with information technology and consumer discretionary being the star performers
- Some of the major contributors for Coronation for the year include Northam Platinum, Naspers, British American Tobacco, Anglo American and AnheuserBusch.



DETRACTORS THIS QUARTER

- The Rand strengthened 8% relative to the US dollar, benefitting from the positive global sentiment. This outweighed the impact of concerns about local electricity supply even tough Eskom continued to implement load-shedding. A weaker USD also provided additional support to the local unit.
- The fund's exposure we have to Sasol, Shoprite, Nedbank, Advtech and Woolworths detracted from performance as these companies ended the year in the red.
- Local listed property remains one of the weakest sectors for the year, albeit marginally positive. Prudential's relatively high allocation to this sector of the market remains a drag on performance.

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Performance across classes

| | A CLASS (ALL IN) | B2 CLASS (LISP) | C CLASS (CLEAN) | C1 CLASS (PRODUCT) | PEER GROUP | SA INFLATION |
|---------|---------------------|--------------------|--------------------|-----------------------|------------|--------------|
| QUARTER | 1.1% | 1.5% | 1.4% | 1.4% | 1.5% | 0.4% |
| 1 YEAR | 7.8% | 9.2% | 9.0% | 8.8% | 8.6% | 3.6% |
| 3 YEAR | 4.6% | 6.0% | 5.8% | N/A | 6.0% | 4.5% |
| 5 YEAR | 4.6% | 0.06 | 5.9% | N/A | 5.8% | 4.9% |



Costs across classes

| | MANAGEMENT FEE* (excl. VAT) | FINANCIAL PLANNER | TOTAL EXPENSE RATIO | TRANSACTION CHARGES | TOTAL INVESTMENT CHARGES |
|--------------------|-----------------------------|-------------------|---------------------|------------------------|--------------------------|
| A Class (all-in) | 2.03% | 1.00% | 2.45% | 0.05% | 2.50% |
| B2 Class (LISP) | 0.88% | N/A | 1.13% | 0.05% | 1.18% |
| C Class (clean) | 1.03% | N/A | 1.30% | 0.05% | 1.35% |
| C1 class (product) | 1.18% | N/A | 1.46% | 0.05% | 1.51% |

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