



See money differently

# Quarterly Report: **Nedgroup Investments** **XS Accelerated Fund of Funds**

as at 31 March 2020

# Quarterly report: Nedgroup Investments



## Domestic asset class returns (ZAR)



### SA Equity

**-21.4%**

Q1 2020

-18.4% 1 year

-2.1% 3 years

12.3% LT average

Small caps were highly exposed to global turmoil and bank share prices reached multi-year lows

### SA Property

**-48.2%**

Q1 2020

-47.9% 1 year

-23.0% 3 years

11.8% LT average

Landlords face unprecedented pressures as tenants seek rental holidays

### SA Bond

**-8.7%**

Q1 2020

-3.0% 1 year

5.3% 3 years

6.9% LT average

Suffered a -9.7% decline in March on the back of global uncertainty

### SA Cash

**1.6%**

Q1 2020

6.6% 1 year

6.7% 3 years

5.9% LT average

SA Reserve Bank cut interest rates 25bps in Jan and 100bps in Mar



## Global asset class returns (USD)



### Global Equity

**-21.3%**

Q1 2020

-10.8% 1 year

2.0% 3 years

8.5% LT average

Decline in equity markets was broad based. Japan, Asia ex-Japan and US were most robust

### Global Property

**-28.3%**

Q1 2020

-23.2% 1 year

-2.9% 3 years

6.6% LT average

Temporary constraints placed on economies caused worries about sustainability of value

### Global Bond

**-0.3%**

Q1 2020

4.2% 1 year

3.6% 3 years

4.6% LT average

Risk appetite returned to the market and EMs were the best performers

### US Cash

**0.4%**

Q1 2020

2.1% 1 year

1.9% 3 years

4.3% LT average

Many Central Banks cut rates taking most of the world's rates to near zero



## Exchange rates (Rand spot rate and quarterly change)



**US Dollar R17.86**

**22%**

Emerging Market currencies fell on worries about how their economies will cope with economic challenges, with the Rand further impacted by the Moody's downgrade of South Africa's credit rating to junk status.



**British Pound R22.15**

**16%**

In line with the UK equity market, the pound sterling performed poorly this quarter when compared to other developed market currencies. The pound lost 3% to the US dollar in February and almost 7% in March.



**Euro R19.60**

**18%**

The Euro and Europe ex-UK equity market performed in line with the pound and the UK equity market, and also ended the quarter as one of the weakest developed market regions.

# Quarterly report: Nedgroup Investments



## Domestic performance drivers



### Highlights

- The State of the Nation sought to highlight the areas where implementation (rather than pledges) was underway, including in critical areas such as energy reforms and youth unemployment.
- Finance Minister Tito Mboweni presented a reasonable Budget on the 26th of February that even delivered some positive surprises.
- President Ramaphosa acted with comprehensive and decisive measures, calling for a unified response to protect the country, its people and healthcare system. On 26 March, the country entered a 21-day lockdown with only essential services allowed.



### Low points

- We started the year with electricity shortages continuing to plague the country. Eskom CEO Andre de Ruyter, informed South Africa that the power system will remain vulnerable to load shedding for at least 18 months to allow much needed maintenance work.
- Moody's cut South Africa's sovereign credit rating to Ba1 From Baa and the outlook remains negative. South Africa now has a sub-investment grade rating from all three major rating agencies and will fall out of the FTSE World Government Bond index.



## Global performance drivers



### Highlights

- Phase One of the US – China Trade Deal was signed in January, which provides something of a truce, and may pave the way towards further de-escalation as the negotiators move on to the next stage.
- The UK finally legally departed from the EU on the 31st of January. Although little else changed, the UK and EU have now entered an eleven month transition
- With the benefit of experience gained in the 2008/9 financial crisis, policy makers reacted quickly to the growing Coronavirus-crisis, announcing massive monetary and fiscal stimulus packages.



### Low points

- In early March, the World Health Organisation declared the COVID-19 outbreak a global pandemic. By the end of March, much of the world was in lockdown.
- A second factor that added to market pressures was the collapse in the oil price which resulted from the breakdown of the OPEC+ talks. The oil price now trades in the low-to-mid US\$20s per barrel. If this level of pricing is sustained, much of the North American oil industry will suffer significant losses, and probably be driven to bankruptcy.

# Quarterly report:

## Nedgroup Investments XS Accelerated Fund of Funds



### Fund overview

Max equity

**90%**

Time frame

Min **7** years

Benchmark

Inflation  
**+6.5%**

Peer group

**SA Multi-  
Asset  
Flexible**

Regulation 28

**Non-  
compliant**

Risk profile



### Fund costs (C – clean class)

Management fee\* (Excl. Vat)

**1.00%**

Total expense ratio

**1.26%**

Transaction charges

**0.11%**

Total investment charges

**1.38%**



### Benefits of the XS Select range

Competitive pricing



Diversified across  
Asset classes



Investment experts



Passive and active underlying  
investments



Tax  
Efficient



Ongoing  
Due diligence



as at 31 March 2020

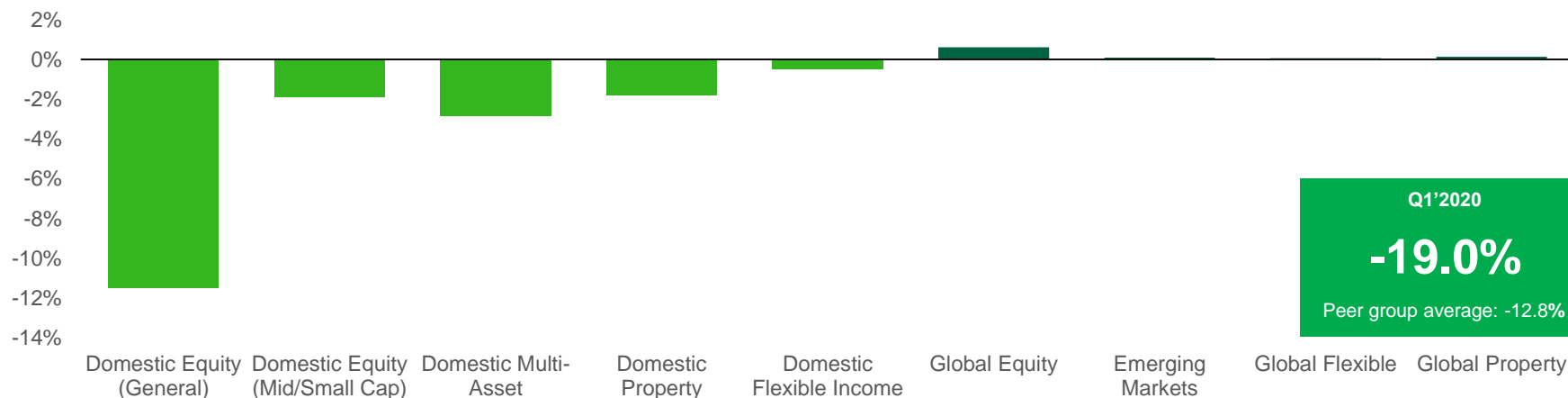
\* Includes BOTH multi-manager and underlying fund fees. Both the Total Expense Ratio (TER) and Transaction Costs (TC) of the Fund are calculated on an annualised basis, beginning 1<sup>st</sup> of January 2017 and ending 31<sup>st</sup> of December 2019.

# Quarterly report:

## Nedgroup Investments XS Accelerated Fund of Funds



### XS Fund of Funds performance contribution – Q1 2020



#### Positive contributors this quarter

- The rand was the largest contributor to performance as it weakened by 22% to the US dollar in Q1'20. The fund's overweight allocation to direct offshore exposure, as well as the underlying equity managers' bias to rand hedges benefited from this.
- Defensive rand hedges Naspers (+12% in Q1'20), Prosus (+17%) and British American Tobacco (+2%) are commonly held by our domestic equity managers and offered some protection against the widespread weakness caused by the outbreak of the Coronavirus.
- Most of the underlying managers had elevated cash levels at the start of the quarter, which offered a bit of a buffer.



#### Detractors this quarter

- SA Financials was the worst performing sector of the domestic equity market. Some of the widely held positions are Standard Bank (-39% in Q1'20), Santam (-5%), FirstRand (-36%) and RMB Holdings (-39%).
- Concerns about the health of Sasol's (-88%) balance sheet spiked when the oil price imploded on the back of a disjointed OPEC and the subsequent Russia-Saudi Arabia price war.
- The change in yield on the SA 10-year government bond has been unprecedented, increasing from 8.23% at the start of the quarter to 10.96% at market close on 31<sup>st</sup> March. This movement has impacted credit instruments across the market, with the All Share Bond Index falling by 8.7%, and adversely impacting the fund's bond and multi-asset income allocations.

# Quarterly report: Nedgroup Investments XS Accelerated Fund of Funds



## Fund performance (clean class)

Q1'20 return

**-19.0%**

Peer group average: -12.8%

1yr annualised return

**-17.7%**

Peer group average: -10.1 %

3yr annualised return

**-3.8%**

Peer group average: -1.5%

5yr annualised return

**-0.8%**

Peer group average: 0.0%

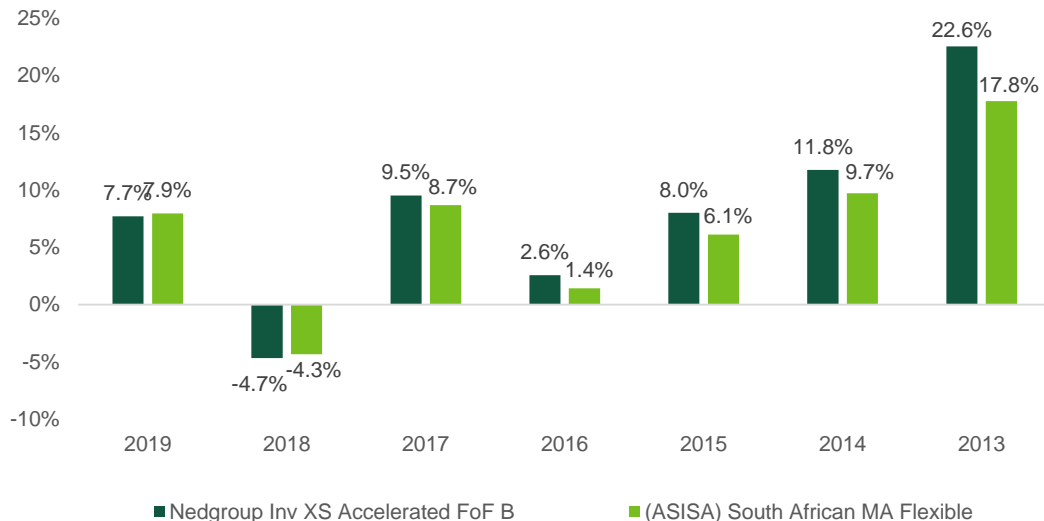
7yr annualised return

**4.0%**

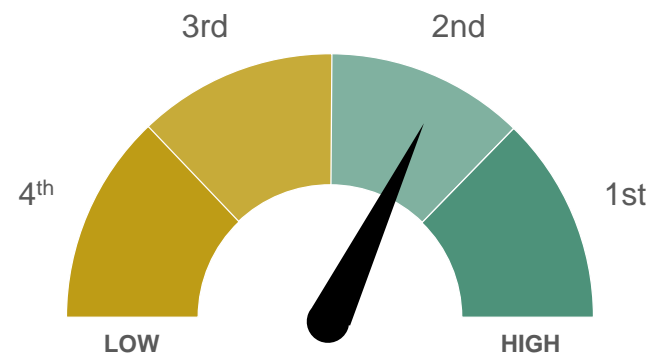
Peer group average: 3.8%



## Calendar year performance



## Peer group quartile ranking: 7yr



# Quarterly report: Nedgroup Investments XS Accelerated Fund of Funds



## Risk measures since inception

### Rolling 7yr return

**100%**

Hit rate: outperforming  
peer group average

### Volatility

**10.3%**

SA equity market: 14.9%

### Max drawdown

**-24.1%**

SA equity market: -40.4%

### Sharpe ratio

**0.2**

SA equity market: 0.2

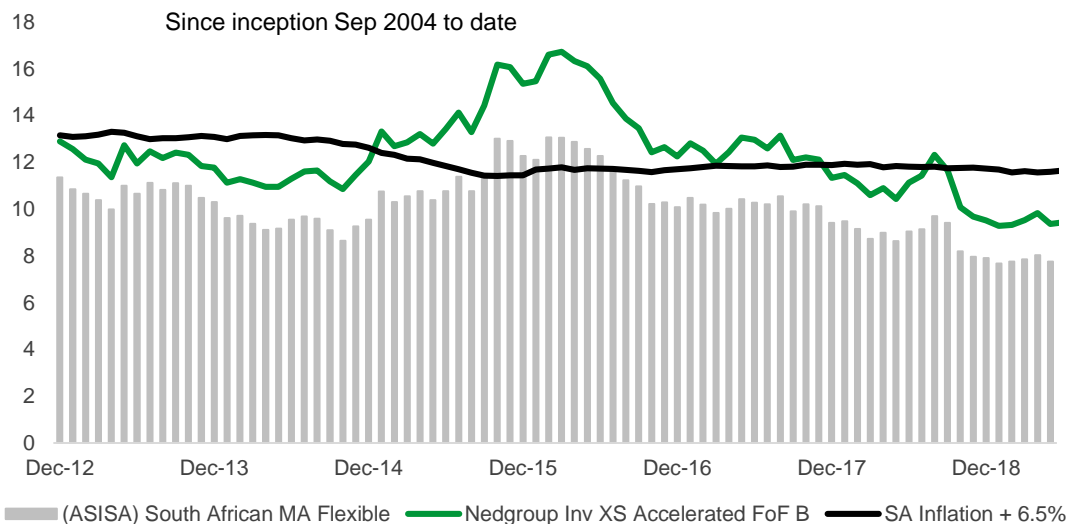
### % Positive months

**69%**

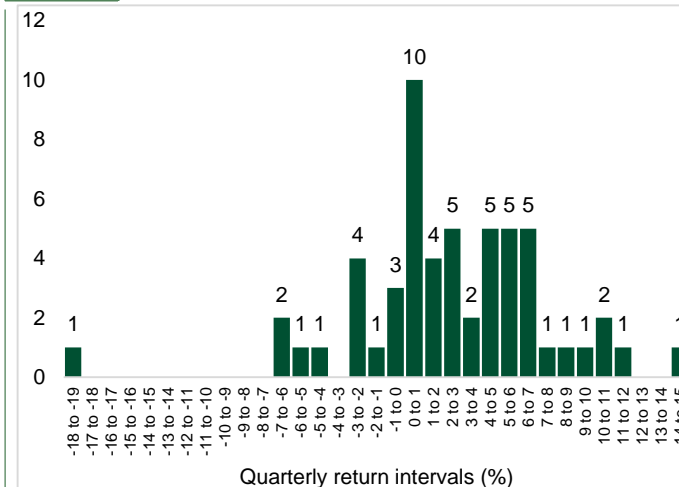
SA equity market: 65%



## Rolling 7-year annualised return



## Quarterly return distribution



# Quarterly report:

## Nedgroup Investments XS Accelerated Fund of Funds



### Performance across classes

	A Class (all in)	B Class (lisp)	C Class (clean)	Peer group	SA inflation
Quarter	-19.3%	-19.0%	-19.1%	-12.8%	1.5%
1 year	-18.9%	-17.7%	-18.0%	-10.1%	4.6%
3 year	-5.2%	-3.8%	-4.1%	-1.5%	4.2%
5 year	-2.3%	-0.8%	-1.1%	0.0%	5.2%



### Costs across classes

	Management fee (excl. Vat)	financial planner	total expense ratio	transaction charges	total investment charges
A Class (all-in)	2.30%	1.00%	2.75%	0.11%	2.87%
B Class (LISP)	1.00%	N/A	1.26%	0.11%	1.38%
C Class (clean)	1.30%	NA	1.61%	0.11%	1.72%

as at 31 March 2020

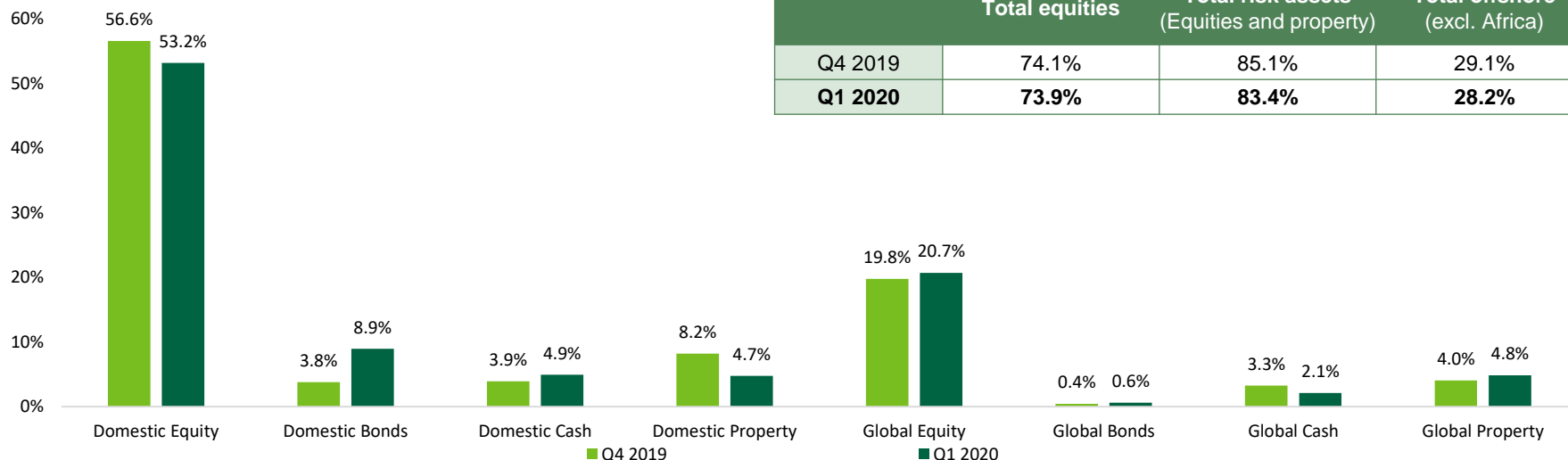
\* Includes BOTH multi-manager and underlying fund fees. Both the Total Expense Ratio (TER) and Transaction Costs (TC) of the Fund are calculated on an annualised basis, beginning 1<sup>st</sup> of January 2017 and ending 31<sup>st</sup> of December 2019.



# Quarterly report: Nedgroup Investments XS Accelerated Fund of Funds



## Asset allocation changes



## Summary of recent changes

- The **foreign equity** exposure was reduced to the tactical (overweight) position when it breached materially in order to lock in currency gains and reduce exposure to the risk of rand strength. The **domestic bond** exposure was increased to neutral, as the Moody's downgrade along with COVID-19 weakness created great buying opportunity. The **domestic equity** exposure was marginally increased at the end of the quarter and we are looking to increase exposure in a phased in approach to neutral. **Domestic cash** was used as a balancing item.
- A healthy allocation to defensive assets remain. The funds are well diversified across all asset classes, with a moderate risk positioning.

# Quarterly report:

## Nedgroup Investments XS Accelerated Fund of Funds



### Asset allocation

#### Domestic Equity



53.2%

#### Domestic Property



4.7%

#### Domestic Fixed Interest



13.9%

#### Foreign Equity



20.7%

#### Foreign Property



4.8%

#### Foreign Fixed Interest



2.7%



### Regional exposure



49.7%

PURE SA



22.8%

RAND HEDGES



27.5%

DIRECT FOREIGN



### Top ten holdings (as a % of fund)



NASPERS

5.4%



BRITISH AMERICAN TOBACCO

3.6%

BHP

2.8%



prosus

2.1%



Standard Bank

2.0%



1.9%



ANGLO AMERICAN

1.9%



1.4%

RICHEMONT

1.3%



RMH

1.2%

# Quarterly report:

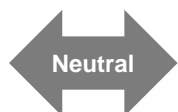
## Nedgroup Investments XS Accelerated Fund of Funds



### Domestic asset class positioning



#### Domestic Equity



53.2%

- Pockets of opportunity have opened up in the market, but are not without risks.
- Broadly balanced: rand-hedge exposure exists, with a meaningful tilt towards domestic-facing companies.

#### Domestic Property



4.7%

- Despite very attractive yields, the local economic backdrop is not supportive.
- Within the active component, we remain invested in small/mid-sized domestically focused firms; with SAPY index heavyweights present via the enhanced tracker holding.

#### Domestic Bond



8.9%

- Real yields are offering good value and we look to increase our exposure.
- Playing the interest rate cycle through our duration positioning given increased volatility.

#### Domestic Cash



4.9%

- The exposure to defensive assets remains prudent given the high level of uncertainty globally
- Provides consistent return profile.
- The healthy cash balance also provides optionality (dry powder) should opportunities arise.



### Global asset class positioning



#### Global Equity



20.7%

- Pockets of opportunity have opened up in the market, but are not without risks.
- International opportunities offering diversification, access to higher growth (e.g. EM) and risk adjusted returns, not just protection against rand weakness.

#### Global Property



4.8%

- Overweight commercial property companies focused on offices and data centres, but underweight those specialising in residential and retail.
- Also positioned for concerns around the impact of technology disruption.

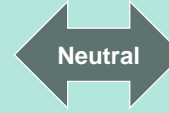
#### Global Bond



0.6%

- Underweight global bonds in general. Global government bond yields declined on concerns that global growth is now decelerating.
- Minor exposure to EM bonds.

#### Global Cash



2.1%

- Cash positions remain as the underlying managers look for compelling, idiosyncratic opportunities.

# Quarterly report: Nedgroup Investments XS Accelerated Fund of Funds



## Domestic: fund manager exposures

Equity General: 41.4%

**ABAX**  
investments

**FOORD**

**Mazi**

**LAURIUM**  
CAPITAL

Small/Mid Cap Equity: 7.6%

**ABAX**  
investments

Passive Multi-Asset: 14.6%

**Taquanta**

Property: 2.9%

**BRIDGE**  
FUND MANAGERS

**PRUDENTIAL**  
INVESTMENT MANAGERS

Flexible Income: 1.5%

**ABAX**  
investments

**Taquanta**



## Global: fund manager exposures

Equity: 12.9%

Veritas  
— Asset  
Management

**ARDEVORA**

Emerging Markets Equity: 2.6%

**NSOPARTNERS**

Flexible Multi-Asset: 3.9%

**FPA**  
investors first

Property: 4.4%

**RESOLUTION**  
CAPITAL

As at 31 March 2020  
The residual balance (out of 100%) is held as domestic cash to provide liquidity  
<https://nedgroupinvestmentsmultimanager.com/>

# Disclaimer

Nedgroup Collective Investments (RF) Proprietary Limited is the company that is authorised in terms of the Collective Investment Schemes Control Act to administer the Nedgroup Investments unit trust portfolios. Unit trusts are generally medium to long term investments. The value of your investment may go down as well as up. Past performance is not necessarily a guide to future performance. Nedgroup Investments does not guarantee the performance of your investment and even if forecasts about the expected future performance are included you will carry the investment and market risk, which includes the possibility of losing capital. Unit trusts are traded at ruling prices and can engage in borrowing and scrip lending. Certain unit trust funds may be subject to currency fluctuations due to its international exposure. Nedgroup Investments has the right to close unit trust funds to new investors in order to manage it more efficiently. A schedule of fees and charges and details of our awards are available on request from Nedgroup Investments. A fund of funds may only invest in other unit trust funds, that levy their own charges, which could result in a higher fee structure. Nedgroup Investment Advisors (Pty) Ltd (the 'Investment Manager') an authorised as a financial services provider under the Financial Advisory and Intermediary Services Act (FSP No. 1652), is the appointed Investment Manager of the Management Company.

Certain Nedgroup Investments unit trust portfolios include international assets, whereby a change in the exchange rates may cause the value of those investments to rise and fall. Excessive withdrawals from the portfolio may place the portfolio under liquidity pressures and that in such circumstances a process of ring-fencing of withdrawal instructions and managed pay-outs over time may be followed.

Please note that Nedgroup Collective Investments (RF) Proprietary Limited is not authorised to and does not provide financial advice. This presentation is of a general nature and intended for information purposes only. It is not intended to address the circumstances of any investor and cannot be relied on as legal, tax or financial advice, either express or implied. Whilst we have taken all reasonable steps to ensure that the information in this document is accurate and current on an ongoing basis, Nedgroup Investments shall accept no responsibility or liability for any inaccuracies, errors or omissions relating to the information and topics covered in this presentation. Nedgroup Collective Investments (RF) Proprietary Limited is a member of the Association for Savings & Investment SA (ASISA).