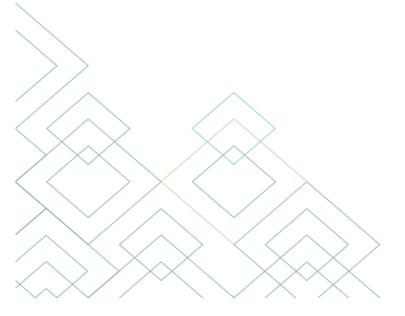




see money differently





**Marketing Communication** 

# **Nedgroup Investments Global Flexible Fund**

The following commentary was produced by the sub-investment manager, First Pacific Advisors, LP ("FPA").

| USD performance to 30 June 2024 | Nedgroup Investments<br>Global Flexible <sup>1</sup> | MSCI World | S&P 500 |  |
|---------------------------------|--|------------|---------|--|
| 3 months                        | 2.5%   | 2.6%       | 4.3%    |  |
| 1 year                          | 14.8%  | 20.2%      | 24.6%   |  |
| 5 years (p.a.)                  | 8.4%   | 11.8%      | 15.0%   |  |

Source: Morningstar

#### Overview

The Nedgroup Investments Global Flexible Fund ("the Fund") gained 2.5% for the quarter and 14.8% for the trailing twelve months. The Fund captured 73.3% of the MSCI World's gain in the trailing twelve months, outperforming its own 64.5% average net risk exposure.<sup>2</sup>

#### Net Performance versus Illustrative Indices<sup>3</sup>

|                                      | Q2 2024 | Trailing 12 months |  |
|--------------------------------------|---------|--------------------|--|
| Nedgroup Global Flexible Fund        | 2.5%    | 14.8%              |  |
| MSCI World                           | 2.6%    | 20.2%              |  |
| MSCI ACWI                            | 2.9%    | 19.4%              |  |
| S&P 500                              | 4.3%    | 24.6%              |  |
| 60% MSCI ACWI / 40% Bloomberg US Agg | 1.8%    | 12.5%              |  |
| 60% S&P 500 / 40% Bloomberg US Agg   | 2.6%    | 15.4%              |  |

Source: Morningstar

#### **Portfolio & Market Discussion**

The stock market has been a tale of the 'haves' and 'have-nots' with returns lifted by just four contributors (Nvidia, Microsoft, Alphabet, and Amazon.com) that represented 43% and 53% of the MSCI ACWI and S&P 500 YTD returns, respectively.<sup>4</sup>

Though Value outperformed Growth in 2022's market rout, Growth is again leading the charge. In the last year, the S&P 500 Growth battered Value by more than seventeen percentage points while the MSCI ACWI Growth beat the Value component by almost eleven percentage points.

Past performance is no guarantee, nor is it indicative, of future results.



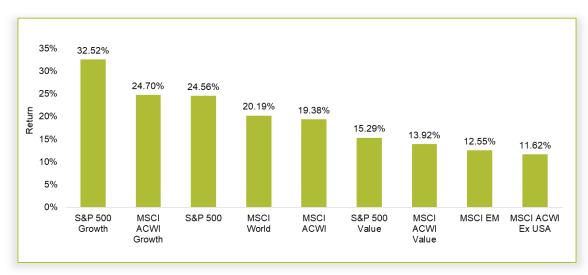
<sup>&</sup>lt;sup>1</sup> Reflects the net USD return for the Nedgroup Investments Global Flexible Fund, C class. Source for MSCI and S&P 500 Morningstar

<sup>&</sup>lt;sup>2</sup> Risk assets are any assets that are not risk free and generally refers to any financial security or instrument, such as equities, commodities, high-yield bonds, and other financial products that are likely to fluctuate in price. Risk exposure refers to the Fund's exposure to risk assets as a percent of total assets. The Fund's net risk exposure as of 30 June 2023 was 68.1%, and as of 30 June 2024 was 62.6%.

<sup>&</sup>lt;sup>3</sup> Comparison to the indices is for illustrative purposes only. The Fund does not include outperformance of any index or benchmark in its investment objectives. An investor cannot invest directly in an index.

<sup>&</sup>lt;sup>4</sup> Source: Factset. As of June 30, 2024. "YTD" stands for year-to-date.

## Trailing Twelve-Month Index Performance<sup>5</sup>



Value managers have not had an easy time of it. In the past decade, Value has underperformed Growth by such a significant margin that it threatens its existence as an investment philosophy. Many investors have capitulated and fired their Value managers, pushing some Value managers into early retirement. Others have converted to the Temple of Growth.

Active, Large Growth mutual fund assets are ~90% larger than their Large Value brethren, up from 24% larger a decade ago, reflecting that investors have capitulated on Value.<sup>7</sup> The last time these numbers approached similar levels (before 2020) was around the growth bubble peak in 2000. We offer neither complaint nor excuse as we look to a future that hopefully has more opportunity with less direct competition.

With respect to the recent performance of the Fund, in the previous twelve months, the top five performers contributed 6.9% to its return while its bottom five detracted 1.4%.

Trailing Twelve-Month Contributors and Detractors as of 30 June 20248

| Winners        | Performance contribution | Ave. weight | Losers         | Performance contribution | Ave. weight |
|----------------|--------------------------|-------------|----------------|--------------------------|-------------|
| Alphabet       | 2.3%                     | 5.3%        | JDE Peet's     | -0.4%                    | 1.1%        |
| Meta Platforms | 1.8%                     | 2.9%        | Charter Comms. | -0.3%                    | 1.4%        |
| Holcim         | 1.0%                     | 3.2%        | Aon            | -0.3%                    | 1.8%        |
| Citigroup      | 1.0%                     | 2.2%        | CarMax         | -0.2%                    | 1.2%        |
| Jefferies      | 0.9%                     | 1.9%        | Entain         | -0.1%                    | 0.2%        |

Source: FPA.

<sup>&</sup>lt;sup>8</sup> Reflects the top five contributors and detractors to the Fund's performance based on contribution to return for the trailing twelve months through 30 June 2024. Contribution is presented net of investment management fees, transactions costs, and Fund operating expenses using the fees and expenses of the Fund's Class C shares. The information provided does not reflect all positions purchased, sold or recommended by FPA during the period. It should not be assumed that recommendations made in the future will be profitable or will equal the performance of the securities listed.



<sup>&</sup>lt;sup>5</sup> Source: Morningstar. As of June 30, 2024.

<sup>&</sup>lt;sup>6</sup> Source: Morningstar. Over the past ten years through June 30, 2024, the cumulative return of the S&P 500 Value Index was 157% vs 303% for the S&P 500 Growth Index, and the cumulative return of the MSCI ACWI Value Index was 69% vs 188% of the MSCI ACWI Growth Index.

<sup>&</sup>lt;sup>7</sup> Source: Morningstar. As of June 30, 2024. Large refers to large capitalization. Large Value and Large Growth refer to Morningstar categories.

The following investments meaningful to the Fund's trailing twelve-month return and have not been recently discussed.9

Building materials (largely concrete, cement, and aggregates) company Holcim has performed well over the past year. In addition to strong operating performance, management has taken several steps to return value to shareholders and improve awareness of the company's underlying business strength, including repurchasing shares, increasing the dividend, and announcing plans to separate the company's North American business.

Citigroup's shares have appreciated (along with other bank stocks) from a profoundly depressed level of less than 50% of tangible book value to a modestly depressed level of 70%. We expect the company to deliver significantly improved results and sizable capital returns over the next few years.

Charter has faced challenging operating conditions that have led to its share price weakness. Competitors have been over-building with fiber assets and fixed wireless has proven to be meaningful. There has been concern regarding the sustainability of business derived from subsidized customers. And, the company's near-term capital spending budget has exceeded expectations. Compounding matters, its relatively high leverage ratio adds volatility to its stock price. We look forward to the company demonstrating the competitive strength of its converged (fixed and wireless) connectivity offering, ramping down capital spending, and re-accelerating share repurchases.

CarMax is the largest independent used vehicle dealer in the US. With 245 locations and 30 years of operating experience, CarMax has built a strong brand focused on providing the best user experience for buying a used car. Consumers can shop online and in-store (quickly transitioning from one to the other at any point in the process) and don't have to haggle with salespeople. Purchasers can pre-qualify for vehicle financing on its website and then shop/compare vehicles by monthly payment with complete confidence that the price displayed will ultimately be what they pay. Vehicles all meet a 125-point inspection to the CarMax Quality Certified standard, and if something goes wrong, vehicle buyers have an industry-leading 10-day money-back guarantee. CarMax uses the data from its millions of vehicles purchased and sold to understand the right price to buy, recondition, and sell used vehicles, and as a result, has consistently generated an industry-leading gross profit per unit (GPU) for decades. We believe each part of CarMax's sales proposition would be difficult for smaller independent peers to replicate, let alone the entire customer value proposition. Even Carvana, CarMax's bestknown peer, lacks:

- The option to shop in-store or test-drive the vehicle for 24 hours before purchase,
- CarMax's range of finance providers, and
- CarMax's 10-day money back guarantee (Carvana has a shorter 7-day money-back guarantee).

While a recent downturn in used vehicle sales (due to the impact of higher inflation and interest rates on monthly vehicle payments) has hurt CarMax's recent volumes and market share, we believe it continues to improve the customer experience, which we think will result in increased vehicle sales volumes and market share gains within its existing store base, that should drive higher profits per vehicle and improve the company's returns on invested capital. As of year-end 2023, CarMax had ~4% of the fragmented used vehicle market, and while we don't know exactly how big the company can ultimately grow, a good long-term yardstick is CarMax's oldest stores, which have 10%+ market share (which is still growing).

While the Fund's net risk exposure has declined into higher market valuations, your portfolio managers have not sat idle. In the second quarter, we exited one position and added two others. We remain mindful of seeking to deliver a good return while assuming reasonable risk in the hopes of avoiding permanent capital impairments. While there are many ways to mitigate portfolio risk, the Global Flexible portfolio offers various types that consider company valuations, risk exposure, business quality, and diversification.

<sup>9</sup> The company data and statistics referenced in this section, including competitor data, are sourced from company press releases, investor presentations, financial disclosures, SEC filings, or company websites, unless otherwise noted.



It would be difficult to argue that the market has stocks on sale. While the stock market continues to migrate higher, earnings haven't kept pace at the same rate, making the market more expensive.

## S&P 500 and MSCI ACWI Earnings Growth and Index Return since Year-End 2022<sup>10</sup>

|                        | S8                         | kP 500            | MSCI ACWI                  |                   |  |
|------------------------|----------------------------|-------------------|----------------------------|-------------------|--|
|                        | Cumulative earnings growth | Cumulative return | Cumulative earnings growth | Cumulative return |  |
| 12/31/2022 – 6/30/2024 | 1.84%                      | 42.22%            | 0.40%                      | 32.48%            |  |

Our investment philosophy is simple. Price matters. Overpaying for a business (or other asset) will hurt returns. It should, therefore, be of little surprise that the Fund's net risk exposure moves inversely with the stock market. We generally look forward to and lean into market weakness that brings lower valuations, and pull back when valuations make risk/reward less attractive.

Exposure is nuanced. It's not just a number. It is also a function of many squishy considerations that define business quality. Investing in higher quality businesses e.g., those with a protective moat, good returns on capital, opportunities to attractively re-invest that capital, and an exemplary management team at its helm, should serve investors well over time. There was a time when it was easier to make money from lower quality businesses, but that is less the case today, thanks to the many disruptive businesses and new technologies that challenge them. The Fund, therefore, has focused on businesses of higher quality. What used to be price first and quality second has now reversed, with a business's quality being the first line of defense.

The equities held in Global Flexible have largely risen in price in concert with the stock market, as measured by both Price/Earnings and Price/Book, as exhibited below. While look-through valuations are higher, the Fund's holdings continue to trade less expensively and, according to consensus estimates, have better expected growth than both the MSCI ACWI and S&P 500.

# Nedgroup Global Flexible Fund: Equity Characteristics vs MSCI ACWI and S&P 50011

|                               | Price/Earnings<br>1 Year Forward |           | Price/Book |           | 3-Year Forward<br>Estimated EPS Growth |           |
|-------------------------------|----------------------------------|-----------|------------|-----------|--|-----------|
|                               | 6/30/2023                        | 6/30/2024 | 6/30/2023  | 6/30/2024 | 6/30/2023                              | 6/30/2024 |
| Nedgroup Global Flexible Fund |                                  |           | '          |           |  |           |
| Equity Portfolio              | 14.5x                            | 16.1x     | 1.8x       | 2.1x      | 25%                                    | 18%       |
| vs. MSCI ACWI                 | -11%                             | -9%       | -36%       | -31%      | 161%                                   | 43%       |
| vs. S&P 500                   | -24%                             | -23%      | -57%       | -55%      | 104%                                   | 29%       |
| MSCI ACWI                     | 16.3x                            | 17.6x     | 2.8x       | 3.1x      | 9%                                     | 13%       |
| S&P 500                       | 19.1x                            | 21.0x     | 4.2x       | 4.8x      | 12%                                    | 14%       |

<sup>11 3-</sup>Year Forward Estimated EPS Growth is based on FPA calculations using consensus data from Factset and Bloomberg. Forward Price/Earnings and 3-Year Forward Estimated EPS Growth are estimates and subject to change. Comparison to the S&P 500 and MSCI ACWI Indices is being used as a representation of the "market" and is for illustrative purposes only. The Fund does not include outperformance of any index or benchmark in its investment objectives. References to Nedgroup Global Flexible Fund's ("Fund") " equity holdings valuations" refers to the valuations of the Fund's equity holdings only. The equity holdings average weight in the Fund was 60.4% and 61.5% for Q2 2024 and TTM through 30 June 2024, respectively. The equity statistics shown herein are for illustrative purposes only and may not reflect the impact of material economic or market factors. No representation is being made that any account, product or strategy will or is likely to achieve results similar to those shown. Equity statistics noted herein do not represent the results that the Fund or an investor can or should expect to receive. Portfolio composition will change due to ongoing management of the Fund.



<sup>10</sup> Source: Factset. As of June 30, 2024.

Past performance is no guarantee, nor is it indicative, of future results.

We manage a diverse portfolio primarily comprised of stocks (as well as higher-yielding bonds and a smattering of other risk assets), but do not advocate having an over-abundance of positions. While we think owning too many stocks will likely ensure poor to middling performance, having too many eggs in one basket can lead to debilitating losses when all doesn't go as planned. The Fund generally owns 40 to 60 stocks in different industries (vs an average of 204 for Large Blend Funds that own both Value and Growth stocks), and we consider the exposure to any one business or industry.<sup>12</sup>

However, the Fund will run with some concentration; its top 10 holdings account for 29.5% of Fund exposure as of 30 June 2024. Investors can expect to find a large "active share" in the Global Flexible portfolio. Active share reflects how a fund differs from an index, and the Global Flexible portfolio's reflects that the Fund will frequently have more or less exposure to an industry group compared to the stock market as a function of its benchmark agnostic, absolute value investment philosophy.

# Closing

We sincerely appreciate our investors' continued support. We commit to working as hard as ever, and hopefully more intelligently than before, as we incorporate the many new lessons gleaned from our constant reading (and listening to podcasts), our peers, the markets, and our successes and failures. We hope to guide the successful extension of our long track record by keeping front of mind the British Army's P's maxim (which we have taken the liberty of paraphrasing!): 'Proper Planning and Preparation Prevents Poor Performance'.

Respectfully submitted,

FPA Contrarian Value Portfolio Management Team

<sup>&</sup>lt;sup>12</sup> Source: Morningstar. As of June 30, 2024. Reflects the Morningstar Large Blend Category. Past performance is no guarantee, nor is it indicative, of future results.





#### **DISCLAIMER**

This is a marketing communication. Please refer to the prospectus, the key investor information documents (the **KIIDs/PRIIPS KIDS**) and the financial statements of Nedgroup Investments Funds plc (the **Fund**) before making any final investment decisions.

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The Fund is authorised and regulated in Ireland by the Central Bank of Ireland. The Fund is authorised as a UCITS pursuant to the European Communities (Undertakings for Collective Investment in Transferable Securities) Regulations 2011 as amended and as may be amended, supplemented, or consolidated from time-to-time and any rules, guidance or notices made by the Central Bank which are applicable to the Fund. The fund is domiciled in Ireland. Nedgroup Investment (IOM) Limited (reg no 57917C), the Investment Manager and Distributor of the Fund, is licensed by the Isle of Man Financial Services Authority. The Depositary of the Fund is Citi Depositary Services Ireland DAC, 1 North Wall Quay, Dublin 1, Ireland. The Administrator of the Fund is Citibank Europe plc, 1 North Wall Quay, Dublin 1, Ireland.

The sub-funds of the Fund (the **Sub-Funds**) are generally medium to long-term investments and the Investment Manager does not guarantee the performance of an investor's investment and even if forecasts about the expected future performance are included the investor will carry the investment and market risk, which includes the possibility of losing capital.

The views expressed herein are those of the Investment Manager / Sub-Investment Manager at the time and are subject to change. The price of shares may go down as well as up and the price will depend on fluctuations in financial markets outside of the control of the Investment Manager. Costs may increase or decrease as a result of currency and exchange rate fluctuations. If the currency of a Sub-Fund is different to the currency of the country in which the investor is resident, the return may increase or decrease as a result of currency fluctuations. Income may fluctuate in accordance with market conditions and taxation arrangements. As a result an investor may not get back the amount invested. Past performance is not indicative of future performance and does not predict future returns. The performance data does not take account of the commissions and costs incurred on the issue and redemption of shares.

Fees are outlined in the relevant Sub-Fund supplement available from the Investment Manager's website.

The Sub-Funds are valued using the prices of underlying securities prevailing at 11pm Irish time the business day before the dealing date. Prices are published on the Investment Manager's website. A summary of investor rights can be obtained, free of charge at www.nedgroupinvestments.com.

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**Isle of Man**: The Fund has been recognised under para 1 sch 4 of the Collective Investments Schemes Act 2008 of the Isle of Man. Isle of Man investors are not protected by statutory compensation arrangements in respect of the Fund.

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For further information on the fund please visit: www.nedgroupinvestments.com

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Issue Date: 30 July 2024





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You should consider the Fund's investment objectives, risks, and charges and expenses carefully before you invest. Investments, including investments in the Fund, carry risks and investors may lose principal value. Capital markets are volatile and can decline significantly in response to adverse issuer, political, regulatory, market, or economic developments. The Fund may purchase foreign securities, including American Depository Receipts (ADRs) and other depository receipts, which are subject to interest rate, currency exchange rate, economic and political risks; this may be enhanced when investing in emerging markets. Non-U.S. investing presents additional risks such as the potential for adverse political, currency, economic, social or regulatory developments in a country including lack of liquidity, excessive taxation, and differing legal and accounting standards. These risks are magnified in frontier and emerging markets. In addition, while we believe investing in companies with less liquidity has the potential to add alpha on the upside, such names are also more subject to price volatility on the downside. Small and mid-cap stocks involve greater risks and they can fluctuate in price more than larger company stocks. You risk paying more for a security than you received from its sale.

Value style investing presents the risk that the holdings or securities may never reach their full market value because the market fails to recognize what the portfolio management team considers the true business value or because the portfolio management team has misjudged those values. In addition, value style investing may fall out of favor and underperform growth or other styles of investing during given periods.

Portfolio composition will change due to ongoing management of the Fund. References to individual securities or sectors should not be construed as a recommendation by the Fund, the portfolio managers, or the investment manager or sub-investment manager to purchase or sell such securities or invest in such sectors, and any information provided is not a sufficient basis upon which to make an investment decision. It should not be assumed that future investments will be profitable or will equal the performance of the security or sector examples discussed.

Comparison to any index is for illustrative purposes only and should not be relied upon as a fully accurate measure of comparison. The Fund may be less diversified than the indices noted herein, and may hold non-index securities or securities that are not comparable to those contained in an index. Indices will hold positions that are not within the Fund's investment strategy. Indices are unmanaged and do not reflect any commissions, transaction costs, or fees and expenses which would be incurred by an investor purchasing the underlying securities and which would reduce the performance in an actual account. You cannot invest directly in an index. The Fund does not include outperformance of any index in its investment objectives.

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